



Tomorrow's Vision is Today's Reality

The TPRM Transformation is Now

pdhi

HCA+
Healthcare



Presenters



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Agenda

01 Getting in the Vendor & Client Mindsets

02 Meeting on the Common Ground

03 Solving TPRM with Health3PT Requirements

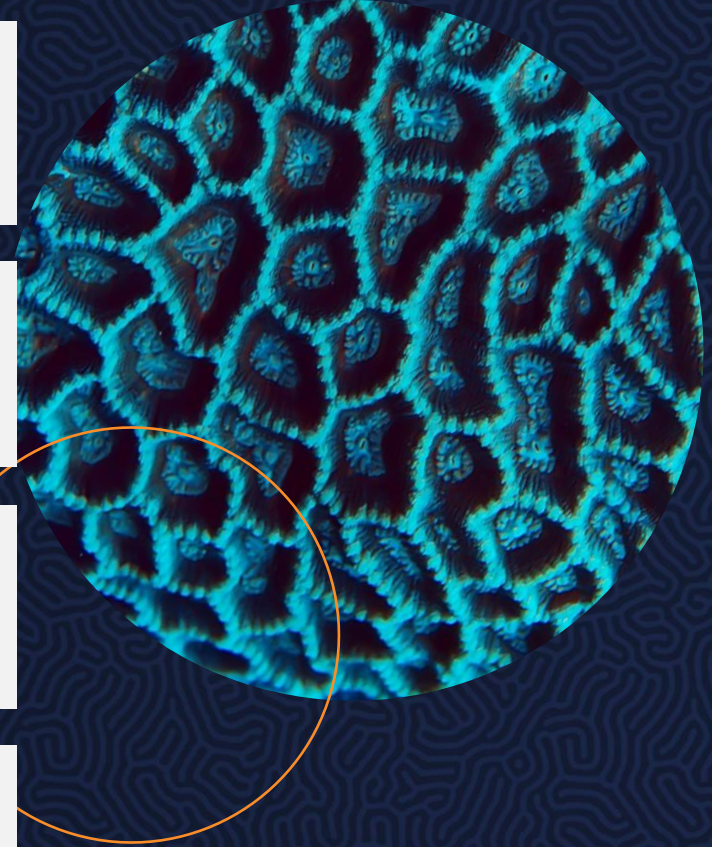
04 Introducing CORL Cleared

05 The CORL Cleared Journey

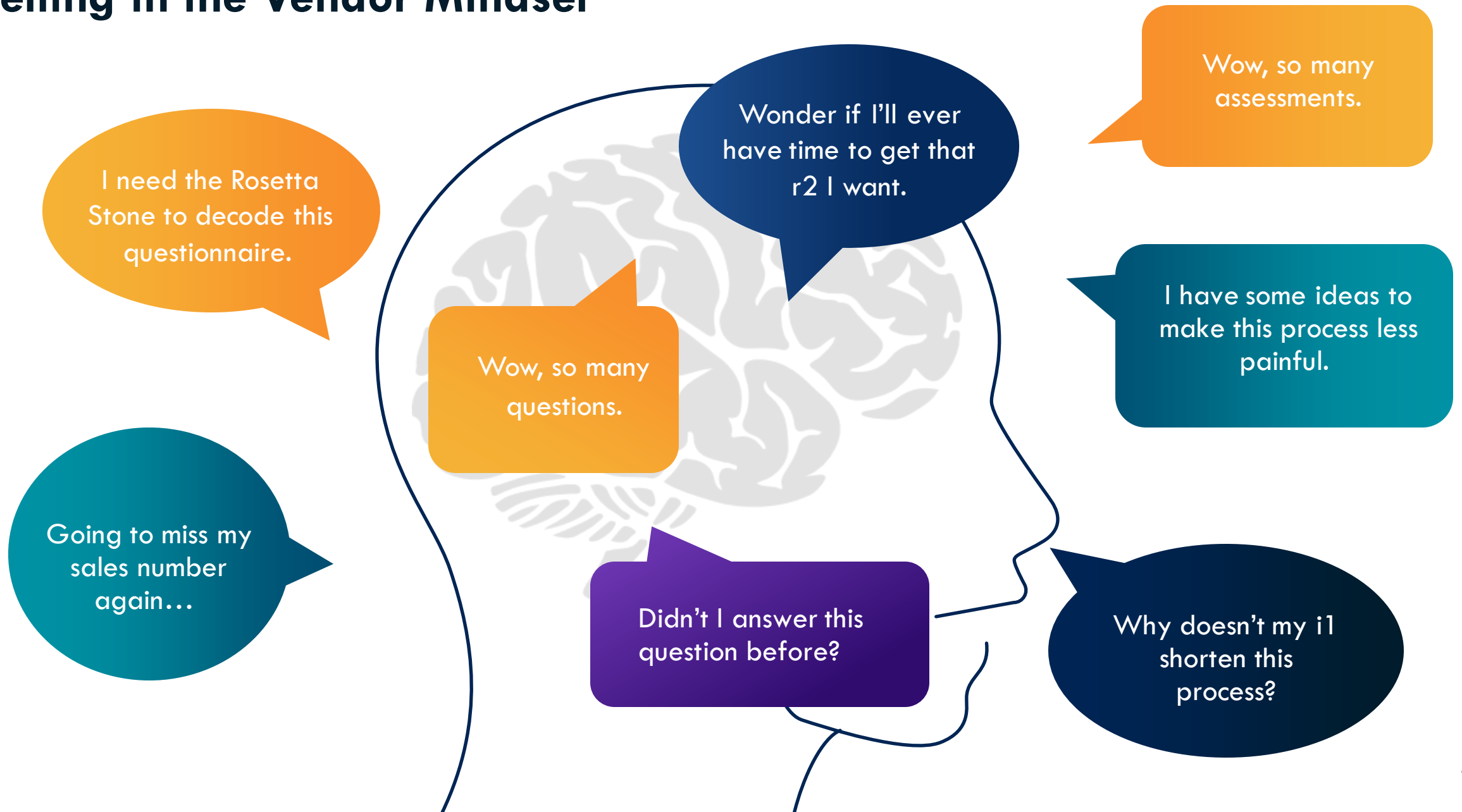
06 Making Health3PT Requirements Actionable

07 A Better Journey for Everyone

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Getting in the Vendor Mindset



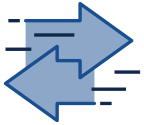
Broken from Every Vantage Point

TPRM is broken. The **solution** lies in reimagining the client-vendor relationship.

From one that is...



Inefficient



Transactional



Adversarial

To one that is...



Engaged

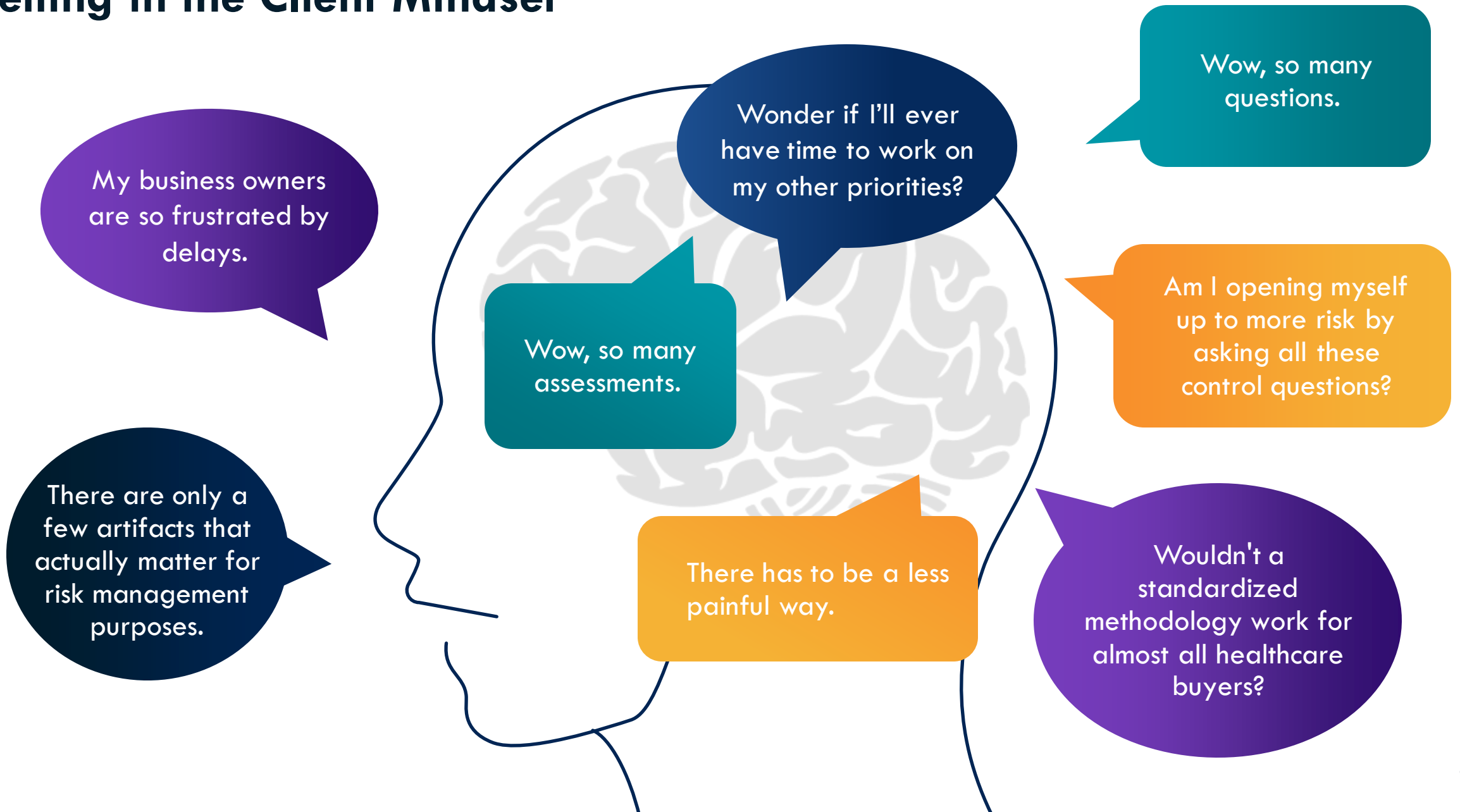


Collaborative



Positive

Getting in the Client Mindset



Meeting on the Common Ground

We need less...	
Assessments	Variations
Delays	Resource Constraints

We need more...		
Assurance	Validation	Visibility
Scalability	Collaboration	Signed Contracts

Meeting on the Common Ground

We need less...		We need more...		
Assessments	Variations	Assurance	Validation	Visibility
Delays	Resource Constraints	Scalability	Collaboration	Signed Contracts



Solving TPRM with H3PT Requirements

1

**Reduce variation and
incentivize collaboration.**

2

**Reduce overwhelm by taking a
risk-based approach.**

3

**Embrace widely accepted
assurances for validation
and reward vendor efforts.**

4

**Make remediation actionable
and achievable.**

5

**Form an ongoing relationship
around risk.**

6

**Foster better decisions and
greater collaboration,
grounded in visibility.**

What It Takes to Clear the Way



Introducing CORL Cleared

CORLclearedTM ✓

- Consolidates hundreds of controls to <20 key requirements.
- Focuses on requirements that are correlated to risk.
- Radically simplifies the assessment process.
- Builds upon vendor assurances without sacrificing rigor.

The CORL Cleared Journey: A Journey Made for Two

Experiences on both sides of the contract that are:



Compelling



Collaborative



Continuous



Vendor Journey



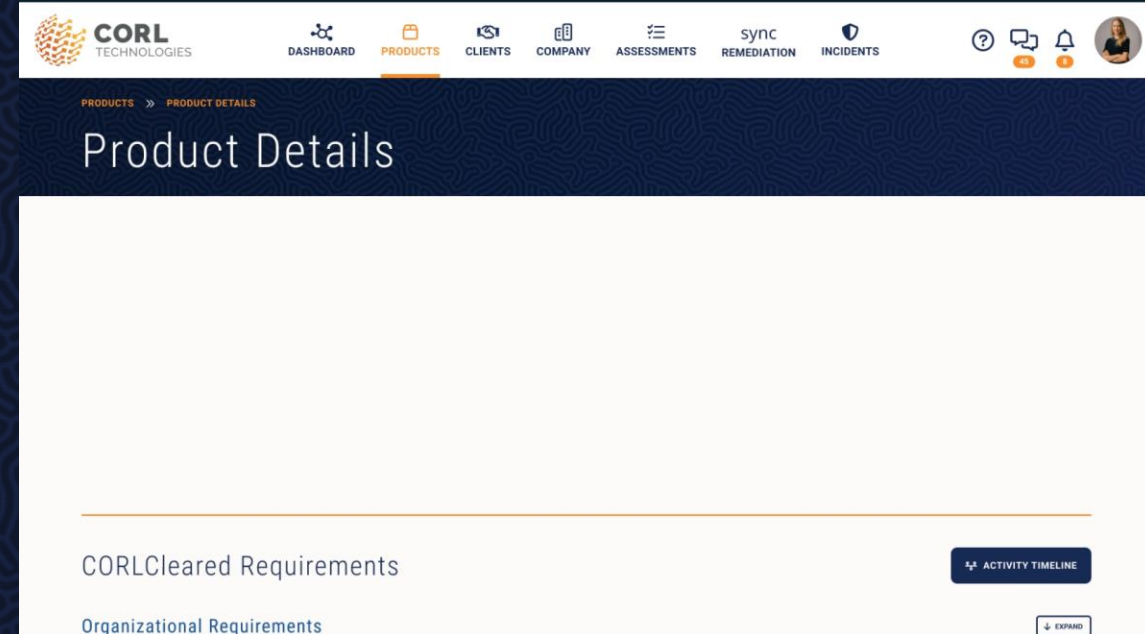
Client Journey



The Vendor Journey with CORL Cleared



Vendor Journey



Reliable and consistent assurances

**Initiate the journey through
the CORL Vendor Portal.**

Add or Attach File

+ ADD FROM EVIDENCE MANAGEMENT

UPLOAD NEW FILE

Search by file name

Filter by Evidence Type

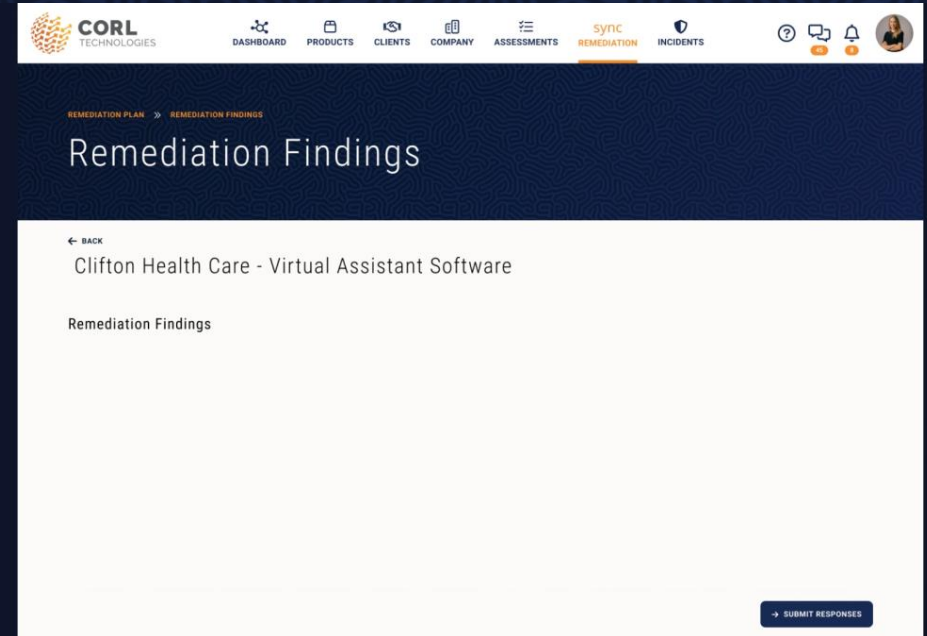
Filter by Subtype

DOCUMENT NAME	DATE ADDED	EVIDENCE TYPE	ATTACH
DLC Solicitors LTD Security Certificate.pdf	00/00/0000	SecCert	→ ATTACH
Official_Appraisal_2023.xls	00/00/0000	Pen Test	→ ATTACH
Gout_GLL.pdf	00/00/0000	Cyber Insurance	→ ATTACH
		IR Plan Test	



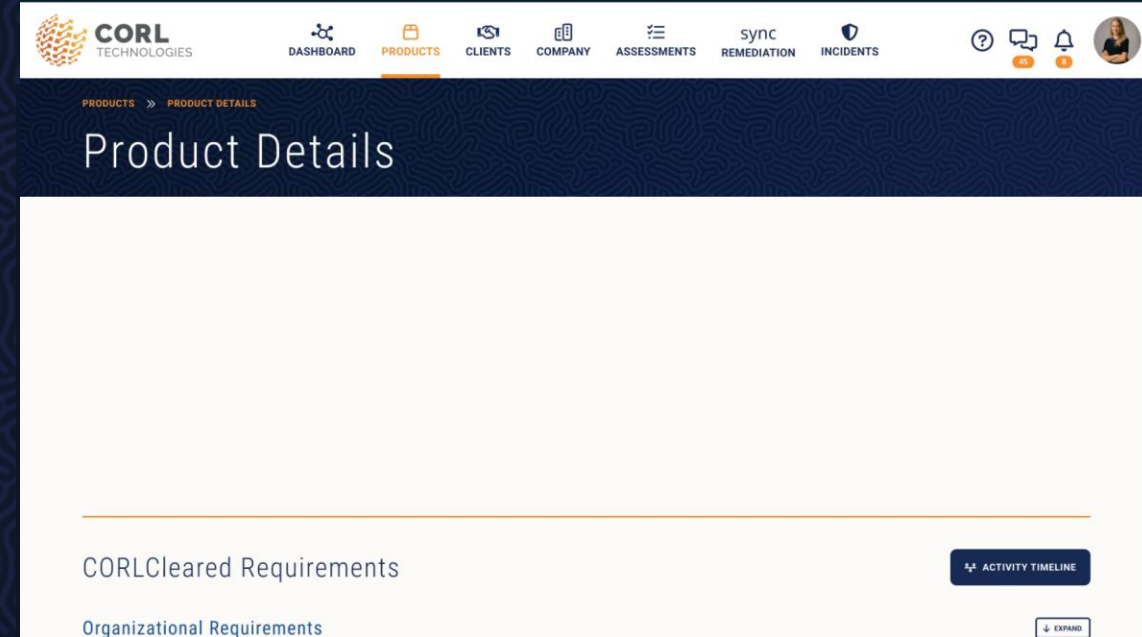
Risk tiering strategy

Interact with a risk-aligned question set.



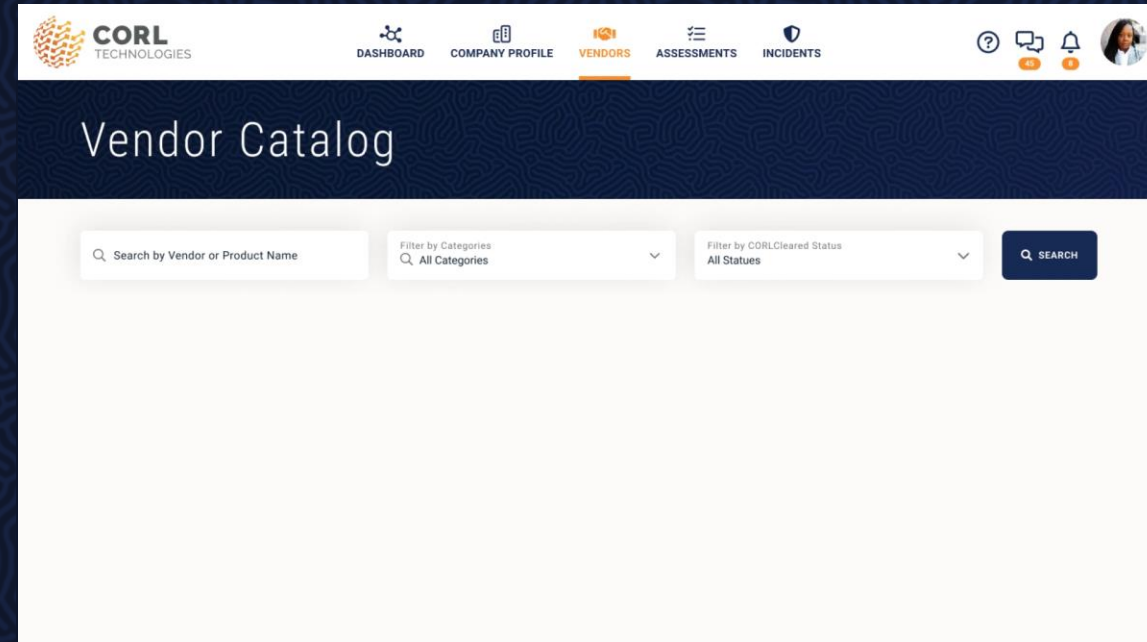
Corrective action plans

**Define a pathway that
makes sense.**



Recurring assurance updates
**Update information over
time.**

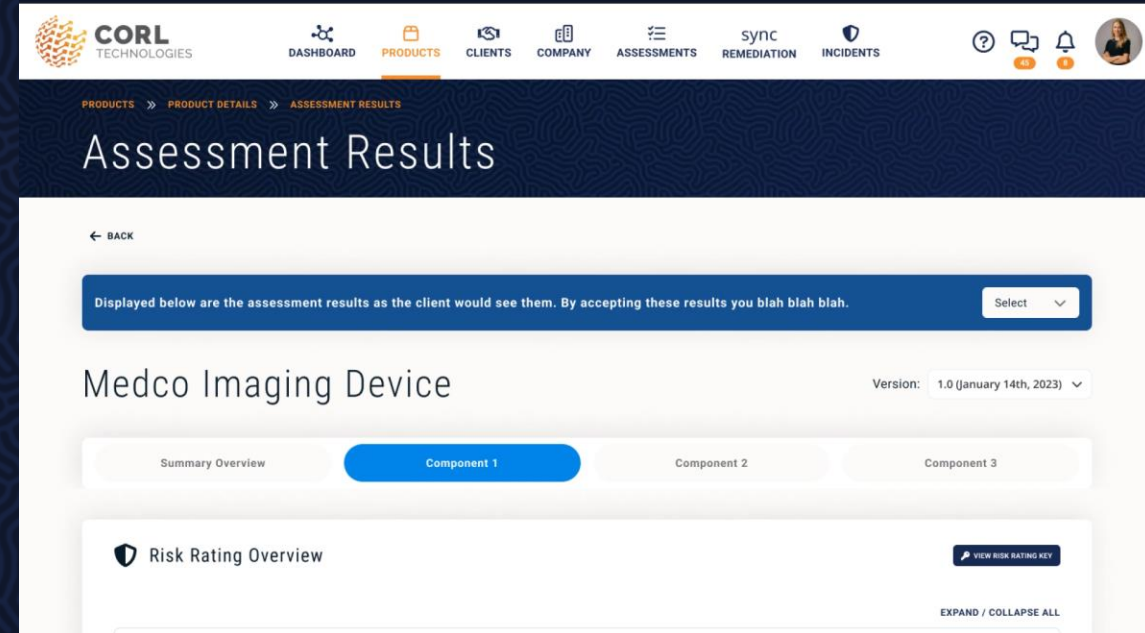




Concise contract language



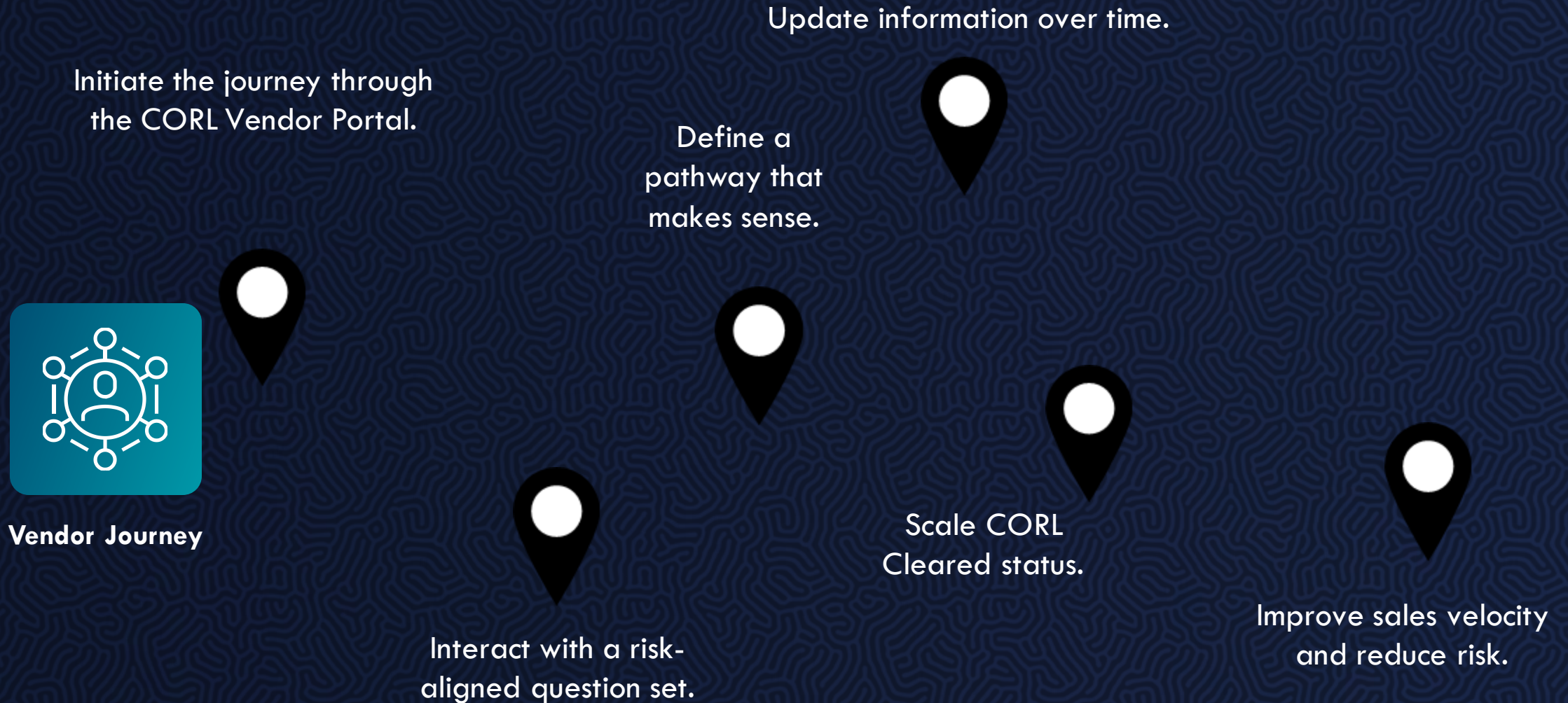
Scale CORL Cleared status.



Metrics and reporting

**Improve sales velocity
and reduce risk.**

The CORL Cleared Journey: A Journey Made for Two



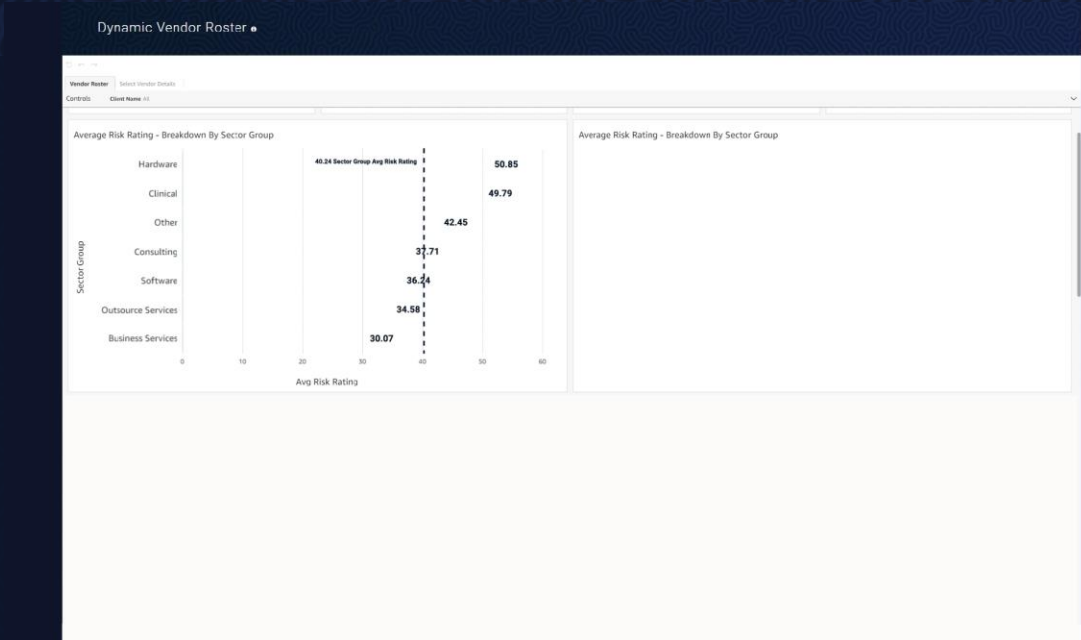
The Client Journey with CORL Cleared



Client Journey



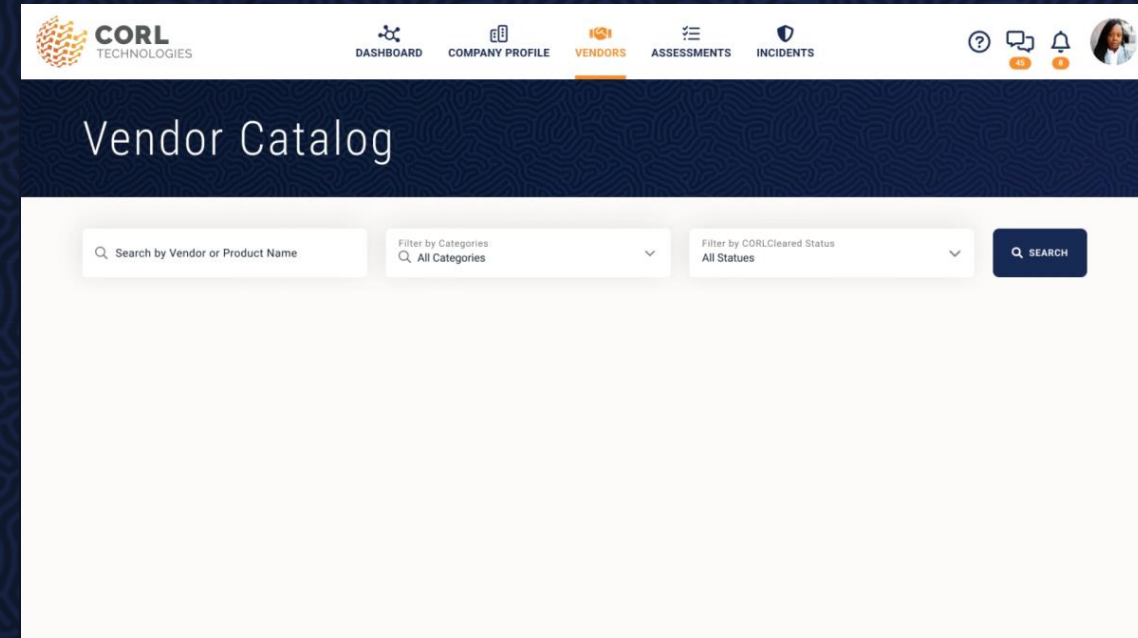
Risk tiering strategy
**Gain insight through
vendor tiering.**





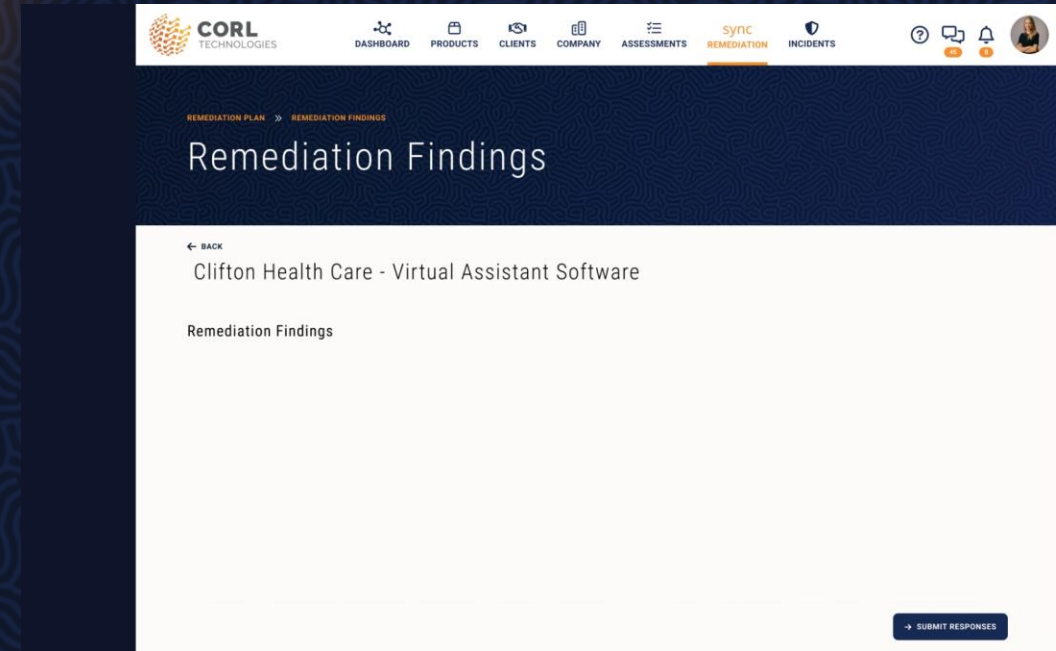
Metrics and reporting

**Improve assessment
efficiency and strategically
engage vendors.**

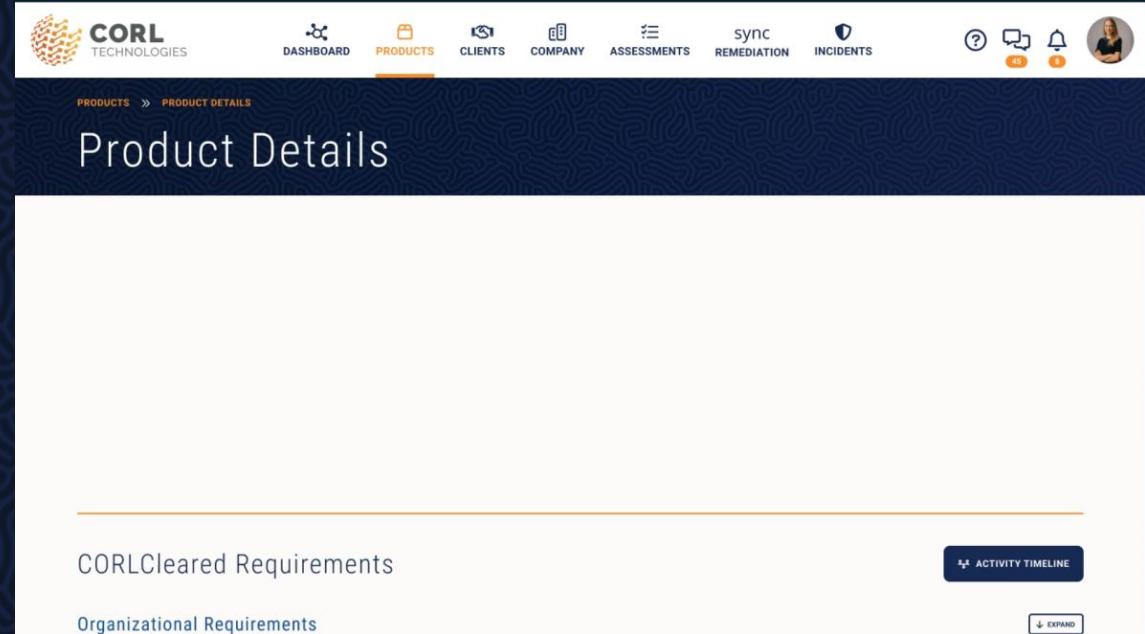


Concise contract language
Consistent assurances

**Initiate the journey through
the CORL Command Center.**

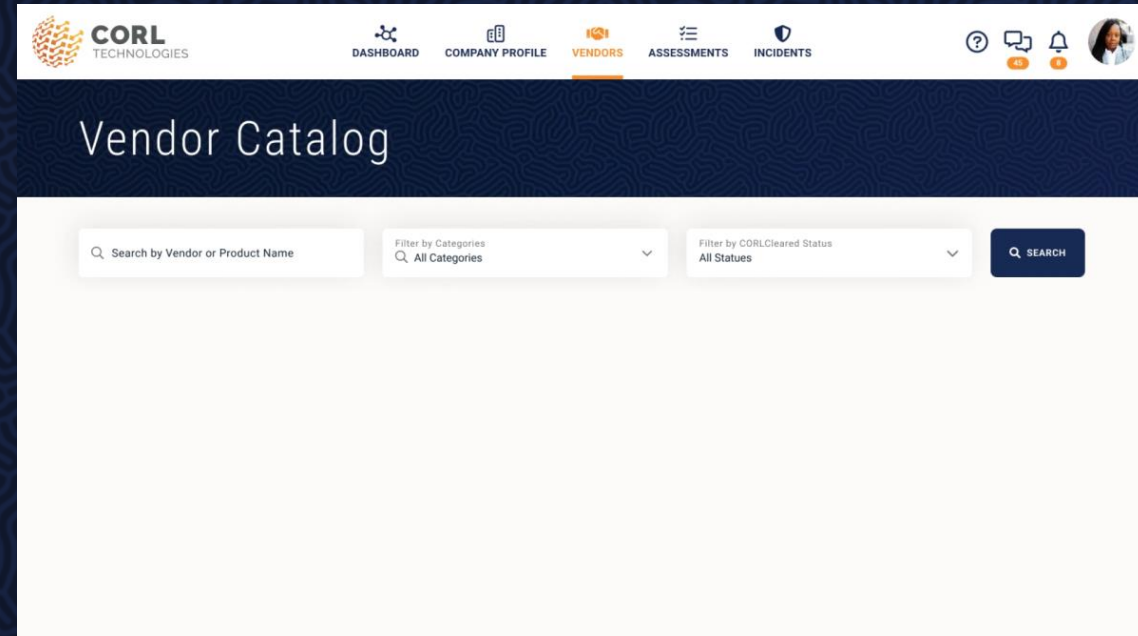


Corrective action plans
**Agree on what makes
sense, together.**



Recurring assurance updates
**Continue the journey
over time.**





**Make confident
contracting decisions.**

The CORL Cleared Journey: A Journey Made for Two



Client Journey

Gain insight through
vendor risk tiering.

Agree on what makes
sense, together.

Make confident
contracting decisions.

Initiate the
journey through
the CORL
Command
Center.

Continue the journey
over time.

Improve assessment
efficiency and
strategically engage
vendors.

The CORL Cleared Journey: Making H3PT Requirements Actionable



A simple, standardized methodology that incentivizes transparency and fosters collaboration.



Builds risk tiering into the TPRM process to optimize resources and minimize risk.



Consolidates requirements and builds upon well-established assurances.



Acknowledges TPRM as a journey that centers around the client-vendor relationship.



Builds continuous visibility and incident response into the process.



Provides a shared understanding of key risk indicators.

Better Journey for Everyone

CORL Cleared brings clients and vendors closer together and clears the way to the confident contract. Ultimately, it will transform the entire TPRM ecosystem, leading to:



Fewer breaches, a greater correlation to true risk.



Fewer resources for assessments; more for strategic security priorities.



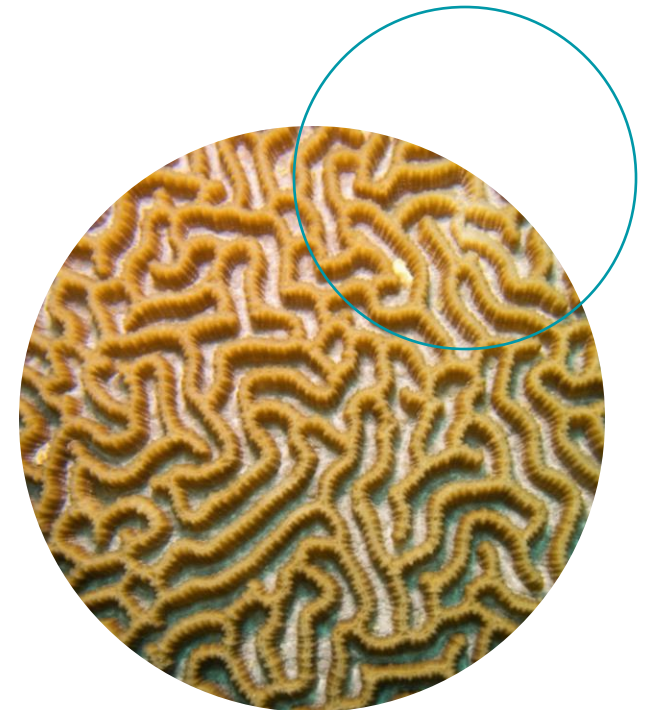
More invested stakeholders on both sides of the contract.



Faster adoption of new solutions and services in healthcare.



Stronger vendor-client relationships, built upon trust.



The TPRM Transformation is Now

What we covered.

- ✓ The transformation of TPRM must be built around the client-vendor relationship.
- ✓ The tenets of H3PT address the priorities of both sides of the contract.
- ✓ CORL Cleared is the first solution to fully operationalize the H3PT requirements.
- ✓ CORL Cleared, coupled with HITRUST's robust suite of certifications, empowers both sides of the contract to efficiently reduce risk.
- ✓ So far, the feedback from clients and vendors has been resounding.

What comes next.

To learn more and initiate your journey to become a CORL Cleared vendor, visit corltech.com/cleartheway

